



BASSnet™

Streamlining Maritime Operations

CAREER
OPPORTUNITY



GLOBAL SALES PROFESSIONAL

Shipping / Maritime ERP Software

LEVEL
VP or Manager

LOCATION
Remote worldwide

MARKET
Maritime SaaS

REWARD
Uncapped commission

Help drive the global growth of BASSnet Neo. Join BASS as maritime operations move to the cloud. We are expanding our commercial team to bring our cloud-native fleet management platform to ship owners, managers, and operators worldwide.

YOUR MISSION —

GROW

Own the opportunity

Lead a global or regional target from pipeline creation through close.

SHAPE

Inform strategy

Bring market intelligence to Product, Marketing, and Customer Success.

CONNECT

Build influence

Develop C-suite relationships and represent BASS across the maritime industry.

WORK SMARTER

Use AI daily

Strengthen research, communication, and sales productivity with AI tools.

WHAT YOU BRING —

01 Sales success Enterprise SaaS or ERP sales with complex deals.	02 Maritime insight Shipping or marine experience and a relevant network.	03 Executive presence Confident C-suite communication and negotiation.
04 Global mindset Ready for extensive travel and cross-time-zone work.	05 Language Fluent English; additional languages are an advantage.	06 Background Relevant degree or equivalent professional experience.

A GLOBAL TEAM —

CYPRUS Commercial hub	HAMBURG Product management	OSLO Maritime expertise	KUALA LUMPUR Development & innovation
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WHY BASS —

MARITIME 35+ years Deep industry software experience.	PRODUCT BASSnet Neo Cloud-native fleet management SaaS.	REACH Global market International customers and teams.	IMPACT Real autonomy Own a territory with global support.
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THE OPPORTUNITY —

Build the next phase of global growth Competitive base salary, uncapped performance-based commission, and the opportunity to lead sales of a new cloud-native product in a growing market.	FULL-TIME Remote / worldwide International travel
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READY TO HELP SHAPE MARITIME DIGITALIZATION?

Apply directly on LinkedIn or send your CV to

careers@bassnet.no